



FREE PREGNANCY SUPPORT SERVICES

Invoice No.: IND-1017-00002

Sold To:

Indiana State Department of Health  
ATTN: Finance /Purchasing, 2C  
2 N. Meridan Street  
Indianapolis, IN 46204

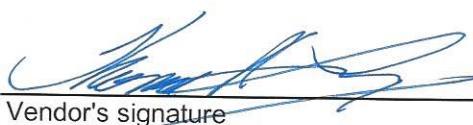
Invoice Date: 12/22/2017  
Order Number: 0017544779  
Fund: 61910/571513 / 305000

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Description of Services  
Personal Services

Federal ID: 23-2868660  
Contract Period: 10/1/2017 - 9/30/2018  
Contract Amount: \$2,250,000.00  
Contract Number: 24301  
Date of Services: 11/1/2017 - 11/30/2017  
Payment requested for: Real Alternatives, Inc.  
Description of Services and Total Paid: \$145,350.32  
See attached detailed charges required  
by ISDH program  
Project Code: N/A  
Activity Code: N/A

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Vendor's signature

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12/22/17  
Date

Attachment B: Budget  
 Real Alternatives, Inc.  
 Indiana Pregnancy & Parenting Support Services Program  
 October 1, 2017 - September 30, 2018

Expense Type	Budget Category	Expense Detail	Budget Amount Oct-17-Sep-18	YTD		Remaining Balance Dec-17-Sep-18
				Nov-17	Nov-17	
Administrative Services	Salary	President	55,000.00	-	-	55,000.00
Administrative Services	Salary	VP of Administration	35,000.00	-	-	35,000.00
Administrative Services	Salary	Senior Accountant	12,000.00	-	-	12,000.00
Administrative Services	Salary	Bookkeeper	4,000.00	-	-	4,000.00
Administrative Services	Salary	VP of Operations	40,000.00	-	-	40,000.00
Administrative Services	Salary	Indiana Services Director	-	-	-	-
Administrative Services	Salary	Services Coordinator	15,000.00	-	-	15,000.00
Administrative Services	Salary	Services Assistance	8,000.00	-	-	8,000.00
Administrative Services	Salary	Billing Coordinator	8,000.00	-	-	8,000.00
Administrative Services	Salary	Service Provider Approval	1,000.00	-	-	1,000.00
Administrative Services	Salary	Service Provider Monitoring	4,000.00	-	-	4,000.00
Administrative Services	Salary	Toll Free Counselor	2,000.00	-	-	2,000.00
		Subtotal	184,000.00	-	-	184,000.00
Administrative Services	Fringe	Employee Group Ins	17,000.00	-	-	-
Administrative Services	Fringe	Payroll Taxes	9,000.00	-	-	17,000.00
Administrative Services	Fringe	Pension	2,500.00	-	-	9,000.00
Administrative Services	Fringe	Workers' Comp	500.00	-	-	2,500.00
Administrative Services	Fringe	Employee Group Ins	10,000.00	-	-	500.00
Administrative Services	Fringe	Payroll Taxes	4,000.00	-	-	10,000.00
Administrative Services	Fringe	Pension	1,500.00	-	-	4,000.00
Administrative Services	Fringe	Workers' Comp	500.00	-	-	1,500.00
		Subtotal	45,000.00	-	-	500.00
Administrative Services	Travel	Travel/Lodging	500.00	-	-	500.00
Administrative Services	Travel	Travel	7,500.00	-	-	7,500.00
		Subtotal	8,000.00	-	-	8,000.00
Administrative Services	Supplies	Office Supply Expense	44,000.00	-	-	-
Administrative Services	Supplies	Computer Resources/Upgrade	10,000.00	-	-	44,000.00
Administrative Services	Supplies	Client Education Materials	15,000.00	-	-	10,000.00
Administrative Services	Supplies	Pregnancy Test Kits	7,000.00	446.90	1,090.00	15,000.00
		Subtotal	76,000.00	446.90	1,090.00	5,910.00
Administrative Services	Contracts	Accounting/IT/Legal consulting	5,000.00	-	-	-
Administrative Services	Contracts	Auditing	5,000.00	-	-	355.69
Administrative Services	Contracts	Copier Service Contracts	1,000.00	-	-	5,000.00
Administrative Services	Contracts	Meetings/Seminars/Conferenc	9,000.00	-	-	1,000.00
Administrative Services	Contracts	Client Service Providers	1,836,000.00	144,520.92	303,865.84	9,000.00
Administrative Services	Contracts	Services Advertising	-	-	-	1,532,134.16
Administrative Services	Contracts	Services Database Consulting	10,000.00	382.50	1,763.75	-
		Subtotal	1,866,000.00	144,903.42	305,985.28	8,236.25
Administrative Services	Other	Professional Development	2,000.00	-	-	2,000.00
Administrative Services	Other	Job advertising	500.00	-	-	500.00
Administrative Services	Other	New employee screening	250.00	-	-	250.00
Administrative Services	Other	Postage/Shipping	3,500.00	-	-	3,500.00
Administrative Services	Other	Rent	22,500.00	-	-	22,500.00
Administrative Services	Other	Telephone Service	3,000.00	-	-	3,000.00
Administrative Services	Other	General Business Liability Ins	1,000.00	-	-	3,000.00
Administrative Services	Other	Insurance - Directors & Officer	1,750.00	-	-	1,000.00
Administrative Services	Other	Toll Free Referral System	1,500.00	-	-	1,750.00
Administrative Services	Other	Contract Closeout Cost	35,000.00	-	-	1,500.00
		Subtotal	71,000.00	-	-	35,000.00
						71,000.00
		Administrative Services	225,000.00	-	-	355.69
		Total	2,025,000.00	145,350.32	306,719.59	224,644.31
				\$2,250,000.00	\$145,350.32	1,718,280.41
					\$307,075.28	\$1,942,924.72
						\$1,942,924.72

**Real Alternatives**  
**Actual Administrative Expenses**  
**Indiana: Fiscal Year 2017-18**

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Cost
Personnel		Nov-17	YTD-Nov 2017	Dec 2017 to Sep-2018
President & CEO	\$55,000.00	\$ -	\$ -	\$55,000.00
VP of Administration	\$35,000.00	\$ -	\$ -	\$35,000.00
Senior Accountant	\$12,000.00	\$ -	\$ -	\$12,000.00
Bookkeeper	\$4,000.00	\$ -	\$ -	\$4,000.00
Professional Development	\$2,000.00	\$ -	\$ -	\$2,000.00
Payroll Taxes	\$9,000.00	\$ -	\$ -	\$9,000.00
Workers Compensation Insurance	\$500.00	\$ -	\$ -	\$500.00
Pension	\$2,500.00	\$ -	\$ -	\$2,500.00
Employee Group Insurance	\$17,000.00	\$ -	\$ -	\$17,000.00
Job Advertising	\$500.00	\$ -	\$ -	\$500.00
New Employee Screening	\$250.00	\$ -	\$ -	\$250.00
<b>Total Personnel</b>	<b>\$ 137,750.00</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 137,750.00</b>
Operating	Budgeted Dollars			
Accounting/IT/Legal Consulting	\$5,000.00	\$ -	\$ 355.69	\$4,644.31
Postage/Shipping	\$3,500.00	\$ -	\$ -	\$3,500.00
Auditing	\$5,000.00	\$ -	\$ -	\$5,000.00
Travel/Lodging	\$500.00	\$ -	\$ -	\$500.00
Rent	\$22,500.00	\$ -	\$ -	\$22,500.00
Telephone Service	\$3,000.00	\$ -	\$ -	\$3,000.00
General Business Liability Insurance	\$1,000.00	\$ -	\$ -	\$1,000.00
Insurance-Directors & Officers	\$1,750.00	\$ -	\$ -	\$1,750.00
Office Expense	\$44,000.00	\$ -	\$ -	\$44,000.00
Computer Resources	\$0.00	\$ -	\$ -	\$0.00
<b>Total Operating</b>	<b>\$ 86,250.00</b>	<b>\$ -</b>	<b>\$ 355.69</b>	<b>\$ 85,894.31</b>
Equipment	Budgeted Dollars			
Equipment Service Contracts	\$1,000.00	\$ -	\$ -	\$1,000.00
<b>Total Administrative Expenses</b>	<b>\$ 225,000.00</b>	<b>\$ -</b>	<b>\$ 355.69</b>	<b>\$ 224,644.31</b>

**Real Alternatives**  
**Actual Services Expenses**  
**Indiana: Fiscal Year 2017-18**

Cost Category	Budgeted Dollars	Actual Expenses Nov-17	Actual Expenses YTD-Nov 2017	Remaining Cost Dec 2017 - Sept 2018
Personnel				
Vice President of Operations	\$40,000.00	\$ -	\$ -	\$40,000.00
Indiana Services Director	\$0.00	-	\$ -	\$0.00
Services Coordinator	\$15,000.00	-	\$ -	\$15,000.00
Billing Coordinator	\$8,000.00	-	\$ -	\$8,000.00
Services Assistance	\$8,000.00	-	\$ -	\$8,000.00
Service Provider Approval	\$1,000.00	-	\$ -	\$1,000.00
Service Provider Monitoring	\$4,000.00	-	\$ -	\$4,000.00
Hotline Counselor	\$2,000.00	-	\$ -	\$2,000.00
Payroll Taxes	\$4,000.00	-	\$ -	\$4,000.00
Workers Compensation Insurance	\$500.00	-	\$ -	\$500.00
Pension	\$1,500.00	-	\$ -	\$1,500.00
Employee Group Insurance	\$10,000.00	-	\$ -	\$10,000.00
<b>Total Personnel</b>	<b>\$94,000.00</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 94,000.00</b>
Operating	Budgeted Dollars			
Client Education Materials	\$15,000.00		\$ -	\$15,000.00
Services Advertising	\$0.00		\$ -	\$0.00
Meetings/Seminars/Conference	\$9,000.00		\$ -	\$9,000.00
Travel/Lodging To Service Providers	\$7,500.00	-	\$ -	\$7,500.00
Srvcs Database Consulting & Dev	\$10,000.00	382.50	\$ 1,763.75	\$8,236.25
Client Service Providers	\$1,836,000.00	144,520.92	\$ 303,865.84	\$1,532,134.16
Toll-free Referral System	\$1,500.00	-	\$ -	\$1,500.00
Computer Resources	\$10,000.00		\$ -	\$35,000.00
Contract Closeout Cost	\$35,000.00			
<b>Total Operating</b>	<b>\$1,924,000.00</b>	<b>\$ 144,903.42</b>	<b>\$ 305,629.59</b>	<b>\$ 1,608,370.41</b>
Equipment	Budgeted Dollars			
Pregnancy Test Kits	\$7,000.00	\$ 446.90	\$ 1,090.00	\$5,910.00
<b>Total Services Expenses</b>	<b>\$ 2,025,000.00</b>	<b>\$ 145,350.32</b>	<b>\$ 306,719.59</b>	<b>\$ 1,708,280.41</b>